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PUBLICATIONS

Articles and Book Chapters

Italics: co-author is a current or former student

Articles in the UTD-24 Leading Management Journal List:

1. Cuypers, I., Patel, C., Ertug, G., **Li, J.T.**, and Cuypers, Y., 2021. "Top Management Teams in International Business Research: A Review and Suggestions for Future Research," *Journal of International Business Studies*, in press.
2. **Li, J.T.**, Van Assche, A., Li, L., and Qian, G., 2021. "Foreign Direct Investment along the Belt and Road: A Political Economy Perspective," *Journal of International Business Studies*, in press. ([Download here](#))
3. Yan, Y., **Li, J.T.**, and Zhang, J. 2021. "Protecting Intellectual Property in Foreign Subsidiaries: An Internal Network Defense Perspective," *Journal of International Business Studies*, in press. ([Download here](#))
4. Zhang, X., *L. Xie*, **J.T. Li**, and L. Cheng, 2021. "Outside in: Global demand heterogeneity and dynamic capabilities of multinational Enterprises," *Journal of International Business Studies*, in press. ([Download here](#))
5. **Li, J.T.**, Ding, H., Hu, Y., and *Wan, G.*, 2021. "Dealing with Dynamic Endogeneity in International Business Research," *Journal of International Business Studies*, 52: 339-362. ([Download here](#))
6. **Li, J.T.** and Fleury, M.T., 2020. "Overcoming the liability of outsidership for emerging market MNEs: A capability building perspective," *Journal of International Business Studies*, 51(1), 23-37. ([Download here](#))
7. Huang, K.G. and **J.T. Li**, 2019. "Adopting knowledge from reverse innovations? Transnational patents and signaling from an emerging economy," *Journal of International Business Studies*, 50(7), 1078-1102. ([Download here](#))
8. **Li, J.T.**, Chen, L., Yi, J., Mao, J. and Liao, J., 2019. "Ecosystem-Specific Advantages in International Digital Commerce," lead article in the 50th anniversary issue of *Journal of International Business Studies*, 50, 1448-1463. (50th Anniversary Issue: Changing the World: How IB Research Makes a Difference) ([Download here](#))
9. **Li, J.T.**, *P. Li*, and *B. Wang*, 2019. "The liability of opaqueness: State ownership and the likelihood of deal completion in international acquisitions by Chinese firms," *Strategic Management Journal*, 40 (2): 303-327. ([Download here](#))

10. Lundan, S. and **J.T. Li**, 2019. "Adjusting to and learning from institutional diversity: Toward a capability-building perspective," *Journal of International Business Studies*, 50(1), 36-47. ([Download here](#))
11. Xie, Z. and **J.T. Li**, 2018. "Exporting and innovating among emerging market firms: The moderating role of institutional development," *Journal of International Business Studies*, 49(2), 222-245. ([Download here](#))
12. **Li, J.T.**, C. Qian, and K. Yao, 2015. "Confidence in Learning: Inter- and Intra-organizational Learning in Foreign Market Entry Location Decisions," *Strategic Management Journal*, 36: 918-929. ([Download here](#))
13. Yang, J.Y., **J.T. Li**, and A. Delios. 2015. "Will a Second Mouse Get the Cheese: Learning from Early Entrants' Failures in a Foreign Market," *Organization Science*, 26 (3): 908-922. ([Download here](#))
14. **Li, J.T.** and C. Qian, 2013. "Principal-Principal Conflicts under Weak Institutions: A Study of Corporate Takeovers in China," *Strategic Management Journal*, 34: 498-508. ([Download here](#))
Republished in a summary form in the *Chinese Management Insights*, 2014.
15. Kozhikode, R., and **J.T. Li**, 2012. "Political Pluralism, Public Policies, and Organizational Choices: Banking Branch Expansion in India, 1948–2003," *Academy of Management Journal*, 55 (2): 339-359. ([Download here](#))
Finalist, the 2012 *Best Paper Award* for articles published in *Academy of Management Journal*
16. **Li, J.T.** and Y. Tang, 2010. "CEO Hubris and Firm Risk Taking in China: The Moderating Role of Managerial Discretion," *Academy of Management Journal*, 53 (1): 45-68. ([Download here](#))
Republished in a summary form in *Chinese Management Insights*, 2012, 1 (2): 756-78.
17. Kuilman, J. and **J.T. Li**, 2009. "Grades of Membership and Legitimacy Spillovers: Foreign Banks in Shanghai, 1847-1935." *Academy of Management Journal*, 52 (2): 229-245 (Lead article). ([Download here](#))
18. Kuilman, J., I. Vermeulen, and **J.T. Li**, 2009. "The Consequents of Organizer Ecologies: A Logical Formalization," *Academy of Management Review*, 34 (2): 253-272. ([Download here](#))
19. Lee, S., O. Shenkar and **J.T. Li**, 2008. "Cultural Distance, Investment Flow and Control in Cross-Border Cooperation," *Strategic Management Journal*, 29: 1117-1125. ([Download here](#))
20. **Li, J.T.** 2008. "Asymmetric Interactions between Foreign and Domestic Banks: Effects on Market Entry," *Strategic Management Journal*, 29: 873-893. ([Download here](#))
21. Takeuchi, R., Shay, J.P., and **J.T. Li**. 2008. "When does Decision Autonomy Increase Expatriates' Adjustment? An Empirical Test," *Academy of Management Journal*, 51 (1): 45-60. ([Download here](#))
22. Wang, H., J. Choi, and **J.T. Li**. 2008. "Too Little or Too Much? Untangling the Relationship between Corporate Philanthropy and Firm Financial Performance," *Organization Science*, 19 (1): 143-159. ([Download here](#))
Winner of Best Paper Award, Social Issues in Management Division, *Academy of Management*, Honolulu.
23. **Li, J.T.**, J.Y. Yang, and D.R. Yue. 2007. "Identity, Community, and Audience: How Wholly Owned Foreign Subsidiaries Gain Legitimacy in China," *Academy of Management Journal*, 50 (1): 175-190. ([Download here](#))
24. Kuilman, J. and **J.T. Li**, 2006. "The Organizers' Ecology: An Empirical Study of Foreign

- Banks in Shanghai,” *Organization Science*, 17 (3): 385-401. ([Download here](#))
25. Li, J.T. and D.C. Hambrick. 2005. “Factional Groups: A New Vantage on Demographic Faultlines, Conflict, and Disintegration in Work Teams”, *Academy of Management Journal*, 48 (5): 794-813. ([Download here](#))
 26. Hambrick, D.C., J.T. Li, K. Xin and A.S. Tsui. 2001. “Compositional Gaps and Downward Spirals in International Joint Venture Management Groups,” *Strategic Management Journal*, 22 (11): 1033-53. ([Download here](#))
 27. Shenkar, O. and J.T. Li. 1999. “Knowledge Search in International Cooperative Ventures,” *Organization Science*, 10 (2): 134-43. ([Download here](#))
 28. Tallman, S. and J.T. Li, 1996. “Effects of International Diversity and Product Diversity on the Performance of Multinational Firms,” *Academy of Management Journal*, 39 (1): 179-96. ([Download here](#))
 Reprinted in J.A. Krug and J.D. Daniels (eds.), 2008. *Multinational Enterprise Theory*, Vol. 1: 59-74. London: Sage.
 29. Li, J.T., 1995. “Foreign Entry and Survival: Effects of Strategic Choices on Performance in International Markets,” (Lead article) *Strategic Management Journal*, 16: 333-51. ([Download here](#))
 30. Li, J.T. and S. Guisinger, 1992. “The Globalization of Service Multinationals in the 'Triad' Regions: Japan, Western Europe, and North America,” *Journal of International Business Studies*, 23 (4): 675-96. ([Download here](#))
 Reprinted in K.P. Sauvant and P. Mallampally (eds.), 1993. *Transnational Corporations in Services*. New York: Routledge, p. 88-112 (United Nations Library on Transnational Corporations; Vol. 12.)
 31. Li, J.T. and S. Guisinger, 1991. “Comparative Business Failures of Foreign-Controlled Firms in the United States,” *Journal of International Business Studies*, 22 (2): 209-24. ([Download here](#))

Articles in the FT-50 Journal List (other than those appeared in UTD-24 journal list above):

32. Zhou, J., L.G. Ge, J.T. Li, and P. Chandrashekar, 2020. “Entrepreneurs’ Socio-economic Status and Government Expropriation in an Emerging Economy,” *Strategic Entrepreneurship Journal*, 14: 396-418. ([Download here](#))
33. Tang, Y., J.T. Li, and H. Yang, 2015. “What I See, What I Do: How Executive Hubris Affects Firm Innovation,” *Journal of Management*, 41 (6): 1698-1723. ([Download here](#))
34. Li, J.T. and C. Ng, 2013. “The Normalization of Deviant Organizational Practices: The Non-Performing Loans Problem in China”, *Journal of Business Ethics*, 114: 643–653. ([Download here](#))
35. Wang, H. and J.T. Li, 2008. “Untangling the Effects of Over-Exploration and Over-Exploitation on Organizational Performance: The Moderating Role of Environmental Dynamism,” *Journal of Management*, 34 (5): 925-951. ([Download here](#))

Articles in the ABS 3 and 4 Journal List (other than those appeared in UTD-24 and FT-50 journal lists above):

36. Wan, G., Xie, L., Li, J., & Jiang, D. 2021. "Entertainment Spending and Capturing Value from Innovation in China", status: conditional acceptance, *Management and Organization Review*, in press.
37. Li, J., Qian, G., Zhou, K., Lu, J. & Liu, B. 2021. "Belt and Road Initiative, Globalization and Institutional Changes: Implications for Firms in Asia," *Asia Pacific Journal of Management*, in press. ([Download here](#))
38. Casas-Klett, T. and Li, J. 2021. "Assessing the Belt and Road Initiative as a Narrative: Implications for Institutional Change and International Firm Strategy," *Asia Pacific Journal of Management*, in press. ([Download here](#))
39. Tian, L., Yang J.Y., and Li, J. 2021. "Does legal registration help or hurt? The effect of government corruption on resource acquisition by nascent ventures in an emerging economy," *Asia Pacific Journal of Management*, in press. ([Download here](#))
40. Ge, L., C. Qian, and Li, J. 2019. "Mimicry, Knowledge Spillover and Expatriate Assignment Strategy in Overseas Subsidiaries," *Management International Review*, 59(6), 981–1007. ([Download here](#))
41. Li, J., B. Liu, and G.M. Qian. 2019. "The Belt and Road Initiative, Cultural Friction and Ethnicity: Their Effects on the Export Performance of SMEs in China," *Journal of World Business*, 54: 350-359. ([Download here](#))
JWB 2019 **Best Phenomenon-based Paper** First Runner-Up Award.
42. Liu, W. and Li, J. 2019. "Unbalanced Institutions in Market Transition: How Do They Matter?" *Management International Review*, 59(5), 675-702. ([Download here](#))
43. Wu, J., K. Lao, F. Wan and J. Li, 2019. "Competing with multinational enterprises' entry: Search strategy, environmental complexity, and survival of local firms," *International Business Review*, 28: 727-738. ([Download here](#))
44. Xie, Z. and J. Li, 2017. "Selective Imitation of Compatriot Firms: Entry Mode Decisions of Emerging Market Multinationals in Cross-border Acquisitions," *Asia Pacific Journal of Management*, 34 (1): 47-68. ([Download here](#))
45. Li, J., P. Li, and B. Wang, 2016. "Do Cross Border M&As Create Value? Evidence from Acquiring Firms from an Emerging Economy," *International Business Review*, 25: 471-483. ([Download here](#))
46. Li, J., and G. Wan, 2016. "China's Cross-border Mergers and Acquisitions: A Contextual Distance Perspective," *Management and Organization Review*, 12 (3), 449-456. ([Download here](#))
47. Li, J. and Z. Xie, 2016. "Governance Structure and the Creation and Protection of Technological Competencies: International R&D Joint Ventures in China," *Management International Review*, 56(1), 123-148. ([Download here](#))
48. Yao, K and J. Li. 2016. "Multi-market Contact and Foreign Entry Location Decisions in China," *Management International Review*, 56(1), 95-122. ([Download here](#))
49. Li, J., L. Tian, and G. Wan, 2015. "Contextual Distance and the International Strategic Alliance Performance: A Conceptual Framework and a Partial Meta-analytic Test," *Management and Organization Review*, 11 (2): 289-313. ([Download here](#))
50. Xie, Z. and J. Li, 2015. "Demand Heterogeneity, Learning Diversity and Innovation in an Emerging Economy," *Journal of International Management*, vol. 21 (4): 277-292.
51. Li, J. and Y. Tang, 2013. "The Social Influence of Executive Hubris: Cross-Cultural Comparison and Indigenous Factors," *Management International Review*, 53: 83-107.

52. Xie, Z. and J. Li., 2013. "Internationalization and Indigenous Technological Efforts of Emerging Economy Firms: The Effect of Multiple Knowledge Sources," *Journal of International Management*, 19 (3): 247-259.
53. Li, J., 2011. "Rethinking International and Global Strategy," *Global Strategy Journal*, 1: 275-278. ([Download here](#))
54. Li, J. and Z. Xie, 2011. "Global R&D Strategies in an Emerging Economy: The Development and Protection of Technological Competencies," *European Management Review*, 8 (3): 153-164. ([Download here](#))
55. Yang, J.Y., B. Tipton, and J. Li, 2011. "A Review of Foreign Business Management in China," *Asia Pacific Journal of Management*, 28: 627-659. ([Download here](#))
56. Li, J., 2010. "Global R&D Alliances in China: Collaborations with Universities and Research Institutes," *IEEE Transactions on Engineering Management*, 57: 78-87.
57. Li, J. and K. Yao, 2010. "The Role of Reference Groups in International Investment Decisions by Firms from Emerging Economies," *Journal of International Management*, 16: 143-153. ([Download here](#))
58. Li, J. and R. Kozhikode, 2009. "Developing New Innovation Models: Shifts in the Innovation Landscapes in Emerging Economies and Implications for Global R&D Management," *Journal of International Management*, 15 (3): 328-339. ([Download here](#))
59. Li, J. and R. Harrison, 2008. "National Culture and the Composition and Leadership Structure of Boards of Directors," *Corporate Governance: An International Review*, 16 (5): 375-385. ([Download here](#))
- Finalist**, the 2008 Best Paper Award for the best articles published in the *Corporate Governance: An International Review*
60. Li, J. and R. Kozhikode. 2008. "Knowledge Management and Innovation Strategy: The Challenge for Latecomers in Emerging Economies", *Asia Pacific Journal of Management*, 25 (3): 429-450. ([Download here](#))
61. Li, J. and D.R. Yue, 2008. "Market Size, Legal Institutions, and International Diversification Strategies: Implications for the Performance of Multinational Firms." *Management International Review*, 48 (6): 667-688. ([Download here](#))
62. Yang, J.Y. and J. Li. 2008. "The Development of Entrepreneurship in China," *Asia Pacific Journal of Management*, 25: 335-359. ([Download here](#))
63. Li, J. and O. Shenkar. 2003. "Knowledge Search and Governance Choice: International Joint Ventures in the People's Republic of China," *Management International Review*, 43 (3): 91-110. ([Download here](#))
64. Li, J. and A.S. Tsui. 2002. "A Citation Analysis of Management and Organization Research in the Chinese Context: 1984-1999," *Asia Pacific Journal of Management*, 19 (1): 87-108. ([Download here](#))
65. Li, J., K. Xin and M. Pillutla. 2002. "Multi-cultural Leadership Teams and Organizational Identification in International Joint Ventures," *International Journal of Human Resource Management*, 13 (2): 320-337. ([Download here](#))
66. Li, J., K. Xin, A.S. Tsui, and D. Hambrick. 1999. "Building Effective International Joint Venture Leadership Teams in China," *Journal of World Business*, 34 (1): 52-68. ([Download here](#))
- Reprinted** in Li, J.T. (ed.), 2001. *Managing International Business Ventures in China*. London: Pergamon Books, p. 31-49.
67. Weldon, E. and J. Li. 1999. "Introduction: International Ventures in China: Challenges for Managers and Management Researchers," *Journal of World Business*, 34(1): 1-2.
68. Li, J., 1994. "Experience Effects and International Expansion: Strategies of Service MNCs in the Asia-Pacific Region," *Management International Review*, 34 (3), 217-34. ([Download here](#))

Other International Journal Articles and Book Chapters:

69. Wang, J., Xie, Z., Li, J., and Yang, D. 2021. "Learning from Institutional Diversity to Innovate: A Study of Chinese Exporters in Digital Industries," *International Journal of Technology Management*.
70. Xie, Z., Xie, L., and Li, J., 2021. "Direct Subsidies or Tax Credits? The Different Effects of R&D Policy Tools," *International Journal of Technology Management*, 86 (1): 25-43.
71. Li, J. and Z. Xie, 2019. "Adjustment of MNE geographic market strategy in responding to the rise of local competitors in an emerging market." In Grosse, R. and Meyer, K. (eds.) *The Oxford Handbook of Management in Emerging Markets*. New York: Oxford University Press, p. 311-332.
72. Xie, Z. and J. Li, 2017. "Export Intensity, Domestic Competition, and Product Innovation in an Emerging Economy," *International Journal of Technology Management*, 27: 96-121. ([Download here](#))
73. Tang, Y., J. Li, and L. Liu, 2016. "Does Founder-CEO Status Affect Firm Risk Taking," *Journal of Leadership and Organization Studies*, 23 (3): 322-334.
74. Li, J. 2013. "The Internationalization of Entrepreneurial Firms from Emerging Economies: The Roles of Institutional Transitions and Market Opportunities." *Journal of International Entrepreneurship*, 11 (2): 158-171.
75. Li, J. and W. Liu, 2013. "Selecting a Target Segment: Market Structure and New Venture Entry Decisions," *Management Decision*, 51 (7): 1402-1421.
76. Li, J. and Z. Xie, 2013. "Examining the Cross-Border Acquisition Strategy of Chinese Companies" *Journal of Leadership and Organization Studies*, 20 (4):434 - 445. ([Download here](#))
77. Li, J. and Z. Xie, 2013. "Incentives," In Teece, D., and M. Augier, eds., *Palgrave Encyclopedia of Strategic Management*. Palgrave Macmillan UK.
78. Li, J. and R. Kozhikode. 2011. "Organizational Learning of Emerging Economy Firms." *Organizational Dynamics*, 40: 214-221. ([Download here](#))
79. Li, J., and J.Y. Yang, 2009. "Competition, Learning, and Foreign Entry Strategy: A Macro Organization Perspective." In Cheng, J., E. Maitland, and S. Nicholas, eds., "Managing Subsidiary Dynamics: Headquarters Role, Capability Development, and China Strategy," *Advances in International Management*, 22: 219-240.
80. Li, J.T. and R. Harrison, 2008. "Corporate Governance and National Culture: A Multi-Country Study". *Corporate Governance: International Journal of Business in Society*, 8 (5): 607-621.
81. Li, J. and J.Y. Yang. 2006. "Foreign Direct Investment Communities and the Legitimation of Wholly-owned Foreign Subsidiaries in China." In S. Söderman (Ed.), *Emerging Multiplicity - Integration and Responsiveness in Asian Business Development*. London: Palgrave Macmillan, pp. 215-233.
82. Li, J. and J.Y. Yang. 2006. "China's Domestic Private Firms: A Literature Review and Directions for Future Research." In A.S. Tsui, Y. Bian, and L. Cheng (Eds.), *The Management and Performance of China's Domestic Private Firms: Multi-Disciplinary Perspective*. New York: M.E. Sharp, pp. 206-229.
83. Li, J. and D.R. Yue. 2005. "Managing Global Research and Development in China: Patterns of R&D Configuration and Evolution", *Technology Analysis & Strategic Management*, 17 (3): 317-337. ([Download here](#))
84. Li, J. and J. Zhong. 2003. "Explaining the Growth of International R&D Alliances in China," *Managerial and Decision Economics*, 24 (2-3): 101-115. ([Download here](#))

85. **Li, J.** and T. Randoy. 2002. "Resource Flows within Multinational Corporations: Implications for Subsidiary Strategy," *Journal of International Business and Economy*, 3 (1): 25-45. ([Download here](#))
86. **Li, J.**, 2001. "Introduction: Managing International Business Ventures in China." In Li, J.T., (ed.), *Managing International Business Ventures in China*. London: Pergamon Books, p.1-14.
87. **Li, J.** and A.S. Tsui. 2000. "Management and Organizations in the Chinese Context: An Overview." In J.T. Li, A.S. Tsui, and E. Weldon, eds., *Management and Organizations in the Chinese Context*. London: Macmillan, p. 9-32.
88. Randoy, T. and **J. Li**. 1998. "Global Resource Flows and MNE Network Integration." In J. Birkinshaw and N. Hood, eds., *Multinational Corporate Evolution and Subsidiary Development*. London: Macmillan, p. 76-101.
89. **Li, J.** and O. Shenkar. 1997. "The Perspectives of Local Partners: Strategic Objectives and Structure Preferences of International Cooperative Ventures in China." In P.W. Beamish and J.P. Killing, eds., *Cooperative Strategies: Asia-Pacific Perspectives*. San Francisco: New Lexington Press, p. 300-22.
90. **Li, J.** and O. Shenkar, 1996. "In Search of Complementary Assets: Cooperative Strategies and Knowledge Seeking by Prospective Chinese Partners." In J. Child and Y. Lu, eds., *Management Issues for China in the 1990s - International Enterprises*, London: Routledge, p. 52-65.
91. **Li, J.**, 1994. "Ownership Structure and Board Composition: A Multi-Country Test of Agency Theory Predictions," *Managerial and Decision Economics*, 15 (4): 359-68. ([Download here](#))
92. **Li, J.**, 1994. "International Strategies of Service MNCs in the Asia-Pacific Region," *The International Executive*, 36 (3): 305-25. ([Download here](#))
93. **Li, J.**, 1994. "Experience Effects and International Expansion Strategies." In Y.C. Feng and C.H. Wee, eds., *Asia-Pacific Business in the Year 2000*, Beijing: Beijing University of Aeronautics and Astronautics Press.
94. **Li, J.**, 1994. "An Empirical Analysis of Foreign Direct Investment in the Service Industries." In P. Harker, ed., *The Service Productivity and Quality Challenge*, New York: Kluwer Academic Press, p. 139-68.
95. **Li, J.** and S. Guisinger, 1993. "Patterns of International Competition in Service Industries." In Y. Aharoni, ed., *Coalitions and Competition: The Globalization of Professional Services*, New York: Routledge, p. 179-92.
96. **Li, J.** and S. Guisinger, 1991. "How Well Do Foreign Firms Compete in the United States?" *Business Horizons*, 34 (6): 49-53. ([Download here](#))

Books, Journal Special Issues, and Monographs

1. **Li, J.T.**, (ed.), 2001. *Managing International Business Ventures in China*. London: Elsevier (see reviews at *Administrative Science Quarterly*, 2003, 48: 546-548; *Business China*, March 2002).
2. **Li, J.T.**, A.S. Tsui, and E. Weldon (eds.), 2000. *Management and Organizations in the Chinese Context*. London: MacMillan (see reviews at *Administrative Science Quarterly*, 2002, 47: 188-192; *Journal of International Business Studies*, September, 2002; *International Journal of Human Resource Management*, 2001, 12 (1): 134-141).
3. Weldon, E. and **J.T. Li** (eds.), 1999. *International Ventures in China: Challenges for Managers and Management Researchers*. Special issue for *Journal of World Business*, 34 (1).

4. **Li, J.T.** and S. Guisinger, 1993. *The Transnationalization of Service Industries*. New York: United Nations (Publication No. E.93.II.A.3, United Nations Centre for Transnational Corporations).

PEER REVIEWED BEST PAPER PROCEEDINGS AND OTHER PUBLICATIONS

1. *Yang, J.Y., J.T. Li* and A. Delios. 2012. "Confidence in Learning from Others' Failures: Foreign Investment Strategy in a Transition Economy," *The Academy of Management Best Paper Proceedings*, Boston.
2. *Kozhikode, R., and J.T. Li*, 2011. "Contested Institutional Prescriptions and Organizational Identity in a Pluralist Country," *The Academy of Management Best Paper Proceedings*, San Antonio.
3. **Li, J.T.** and *C. Qian*, 2008. "Mimetic Diffusion, Knowledge Spillovers, and Expatriate Assignment Practice," *The Academy of Management Best Paper Proceedings*, Anaheim.
4. *Kuilman, J., I. Vermeulen, and J.T. Li*. 2008. "The Consequents of Organizer Ecologies: A Logical Formalization," *The Academy of Management Best Paper Proceedings*, Anaheim.
5. **Li, J.T.**, and *J.Y. Yang*, 2008. "Competition, Learning, and Foreign Entry Strategy: A Macro Organization Perspective." *The Academy of International Business Best Paper Proceedings*, Milan.
6. *Yang, J.Y., J.T. Li*, and A. Delios. 2006. "Failure-Induced Learning, Causal Ambiguity, and Foreign Market Entry." *The Academy of Management Best Paper Proceedings*, Atlanta.
7. *Wang, H., J. Choi, and J.T. Li*. 2005. "Too Little or Too Much? Reexamining the Relationship between Corporate Charitable Giving and Corporate Financial Performance." *The Academy of Management Best Paper Proceedings*, Honolulu.
8. *Kuilman, J. and J.T. Li*. 2003. "Strategies of International Banks in China", *Journal of International Banking*, November (China: nieuwe mogelijkheden, nieuwe vestigingen?-Bank- en Effectenbedrijf, in Dutch)
9. **Li, J.T.**, 1993. "Survival of Foreign Subsidiaries: An Event-History Study of Foreign Firms in the United States," *Journal of International Business Studies*, 24(3): 617.
10. **Li, J.T.**, 1992. "Competitive Asymmetries: Market Entries of Foreign and Domestic Banks." *The Academy of Management Best Paper Proceedings*, Las Vegas.

TEACHING CASES

1. **Li, J.**, T. Casas-Klett, and E. Gerasimova. 2020. "Digital Transformation in China during the Pandemic: Will Expo-One's Online Journey End Offline?" HKUST and Moscow School of Management Skolkovo.
2. **Li, J.**, T. Casas-Klett, and E. Gerasimova. 2019. "Accelerating Russia: The Internet Initiatives Development Fund." HKUST and Moscow School of Management Skolkovo. (Available on Harvard Business School Press)
3. *King, R., W. Peng, and Li, J.* 2018. "Wanda Cultural Industry Group: Connecting China with the World." HKUST Thompson Center for Business Case Studies.

RECENT ARTICLES IN MEDIA

Recent articles published in the *Hong Kong Economic Journal* (in Chinese):

- ✧ The Impact of a Shorter Working Week (22.07.2021)
- ✧ Belt & Road Initiative Makes Globalization Back on Track (24.06.2021)
- ✧ Recovery and Inequality of the Employment Market (17.06.2021)
- ✧ How Corporates Should Respond to ESG? (06.05.2021)
- ✧ Impact of COVID-19: Shrinking Working Hours and Incomes (11.03.2021)
- ✧ Pandemic Speeds Up Corporate Digitalization (07.01.2021)

- ✧ AI is Reshaping the Job Market (05.11.2020)
- ✧ “Profit Discovery”: Key to Corporate Success (14.03.2017)
- ✧ A Critical Step on State-Enterprise Reform (26.01.2017)
- ✧ Challenges and Opportunities Amid Trade War (20.12.2016)
- ✧ Debt-to-Equity to Resolve Mainland Debt Crisis (22.11.2016)
- ✧ Reforms of Mainland State and Central Enterprises Enter Critical Stage (11.10.2016)
- ✧ Acquisition and Merger by Mainland Corporations – Haste Makes Waste (13.09.2016)
- ✧ Challenges of Declining Investment from Mainland Citizens (16.08.2016)
- ✧ Time to Eliminate “Zombie Enterprises” (06.07.2016)
- ✧ State Enterprise Reform is Key to Future Success (22.09.2015)

Other *media coverage*

- ✧ *South China Morning Post* (14.07.2021): Winning Hearts and Minds: China’s Belt and Road Initiative.
- ✧ *South China Morning Post* (Education Post: 08.07.2015): The problem of non-performing loans: Normalising bad behavior.
- ✧ *KRO Brandpunt* (Dutch national TV news channel) (16.11.2013): Interviewed and shown in a national TV documentary on “Doing Business in China”.
- ✧ *Finance.sina.com* (09.12.2012): Creating entrepreneurial eco-systems in China.
- ✧ *Chinese Management Insights* (04.2012): Do Proud and Overconfident CEOs Take More Risks?